

Badger Write Away

<http://www.irwabadgerchapter.com>



Issue 208

December 2010

December 8-9, 2010 **4th Quarter Chapter Meeting**
Holiday Inn West Hotel & Suites **Madison**

Thursday, December 9 Program

Court Orders : Appraisal Implications of Recent Wisconsin Court Decisions

*This program is approved for 4 hours of continuing education credit for SR/WA recertification requirements.
This program is approved by Wisconsin DRL for 4 hours of CE credit for Wisconsin Certified or Licensed Appraisers.*

10:00 am to 12:00 pm

Legal Issues

Presenters: James Thiel, J.D., Office of the General Counsel, Wisconsin Department of Transportation and Abigail Potts, J.D., Assistant Attorney General, Wisconsin Department of Justice

JIm Thiel will discuss the VFW v. Milwaukee Redevelopment Authority case. The Wisconsin Supreme Court's decision on the "unit rule" held that tenant VFW is not entitled to separate compensation for lease rights where total value of the property was determined to be \$0.

Abigail Potts will discuss the Ryan v. Wisconsin Department of Transportation case. A court of appeals ruling held that environmental contamination and the cost to remediate can be taken into account in setting compensation under Wisconsin's eminent domain laws.

Lunch: 12:00 pm - 1:00 pm

1:00 pm - 3:00 pm

Valuation Issues

Presenters: Lawrence Nicholson, MAI and Thomas Makarewicz, CGA of The Nicholson Group, Milwaukee.

Larry performed the State's appraisal in the VFW case. He will discuss the background to \$0 value and how the unit rule applies to this and other eminent domain situations. Larry and Tom will also speak about a current hot topic in eminent domain appraisal practice-- declining values.

3:00 pm Raffle Drawing and Adjournment



3rd Quarter raffle prize winner Laura Humphrey knows it pays to attend meetings!

3RD QUARTER MEETING AGENDA

Tuesday December 7 ~ Training

8:00 a.m. - 5:00 p.m. Course 506-- Advanced Business Relocation

Wednesday, December 8 Training and Board Meeting

8:00 a.m. - 5:00 p.m. Course 506 - Continued
4:30 p.m.-6:00 p.m. 4th Quarter Executive Board Meeting
6:30 p.m.-8:00 p.m. Social Event- Holiday Inn Hotel Bar

Thursday, December 9 ~ Chapter General Meeting

8:00 a.m.- 9:00 a.m. Registration - Rolls & Coffee
 Fees: Pre-register (\$25) at Door (\$35)
9:00 a.m. - 9:45 a.m. Chapter General Meeting
9:45 a.m. - 10:00 a.m. Networking
10:00 a.m. - 12:00 p.m. Morning Program
12:00 p.m.- 1:00 p.m. Lunch
1:00 p.m. - 3:00 p.m. Afternoon Program

If you stay, Register IRWA

Holiday Inn Hotel & Suites Madison West
1109 Fourier Drive
Madison, WI 53717

Phone: 608-826-0500

Toll free: 1- 888-522-9472

www.wiscohoteles.com/wiscohimadison/

**A block of rooms has been reserved for December 6-8
\$70 single / \$80 double occupancy**



Badger Chapter 17 Officers

President	Ernie Kretschmann
President Elect	Richard Dickson
Secretary	Beth Massey
Treasurer	Doug Hartmann

Northwest Affiliate Officers

Chairperson	Jody Isaacson
Chairperson-elect	Laura Humphrey
Secretary/Treasurer	Cheri Barna

Badger Write Away is published quarterly as a service to IRWA Chapter 17's members. The publication of an article, opinion or advertisement does not constitute an endorsement by the IRWA or Chapter 17. The IRWA and Chapter 17 expressly disclaim responsibility for the contents or accuracy of any article, opinion or advertisement expressed or published herein.

Chapter 17 Editors for 2010:

John Rolling and Heidi Fischer

Your comments and contributions are welcome. Send to:

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Submittal Deadlines: Jan. 15, Apr. 15, July 15, Oct. 15

Layout: Heidi Fischer

Printing: Xer-Lith Printing, Madison

DATES TO REMEMBER

November 11-12	Course 400: Principles of Real Estate Appraisal Plaza Hotel, Johnson Creek
December 7-8	Course 506: Advanced Business Relocation Assistance Holiday Inn Hotel West, Madison
December 8	4th Quarter Executive Board Meeting Holiday Inn Hotel West, Madison
December 9	4th Quarter General Meeting Holiday Inn Hotel West, Madison
March 1-2, 2011	Course 803 - Eminent Domain Basics for Right of Way Professionals Jefferson Street Inn, Wausau
March 2, 2011	1st Quarter Executive Board Meeting Jefferson Street Inn, Wausau
March 3, 2011	1st Quarter General Meeting Jefferson Street Inn, Wausau
April 29-30, 2011	Region 5 Spring Forum Brown Hotel, Louisville, KY
June 1, 2011	Course 104-Standards of Practice for Right of Way Professionals Bridgewood Resort Hotel, Neenah
June 1, 2011	2nd Quarter Executive Board Meeting Bridgewood Resort Hotel, Neenah
June 2, 2011	2nd Quarter Executive General Meeting Bridgewood Resort Hotel, Neenah

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Badger

Write Away

President's Message



Ernie Kretschmann - President - Chapter 17

The summer winds are beginning to cool, frost is already on the pumpkins in central and northern Wisconsin, so it must be Packer time (and skating time for some of us).

Not only Packer time, but time to assess how things are “rolling” along this year.

We transitioned to our new newsletter team, our membership is steady, our finances are in good shape, we are conducting classes that are well attended and plans for additional classes for the fall and winter are scheduled.

We have a few changes on our Board. Laura Humphrey will be replacing Gaylord Plummer as the Environmental Committee Chair and Jody Isaacson will be replacing Joe Farmer as the Finance Committee Chair. Thanks to both Joe and Gaylord for your service to the Chapter and most recently as chairs of your committees. While I am on the subject of giving thanks, I also want to take the opportunity to congratulate and thank Jerry Lund for his service to the Chapter and Region over the past decade.

We are also transitioning into the required fiscal year change to end at the end of June 30, 2011, and as such I want to thank all of the officers and committee chairs for their commitment to serve a little longer so that we can make this switch somewhat seamlessly.

Those of you who are already pursuing your SR/WA designation will have the opportunity to complete that under the old process, however new applicants will now follow the new Right of Way career path.

Just as we have had a lot of changes in our Chapter, many of us have had to adapt as changes in the economy have impacted us and our employers/employees. Some of us have had to pull back in spending, some have expanded our resources to take on additional work due to the increase in spending on roads, bridges and public projects. These projects affect most us, be that as agents for WisDOT, the utilities affected by WisDOT projects, or supporting contractors such as engineering, survey, appraisal or acquisition agents working on these projects. Our fall and winter will be a busy time as we prepare our workplans to complete our jobs successfully and on time.

I wish all of you success and hope to see you in Madison (with clean roads and no snow) in December.

Key Measures FY 2010 - 11



	Jul - Aug 2009 Actual	Jul - Aug 2010 Actual	Jul - Aug 2010 Budget	% of Budget
Income				
Total Income: (See Note 1)	\$561,700	\$512,500	\$469,955	109%
Net Income:	(\$83,494)	(\$20,815)	(\$140,067)	-15%
Membership				
Membership Income:	\$294,254	\$275,856	\$286,670	96%
Number of Members: (Agencies, Senior & Regular)	8,410	8,096	8,469	96%
Total Number of Members (All Dues Paying Members)	10,169	9,936	10,193	97%
Education				
Course Income: (Classroom Courses)	\$89,663	\$148,937	\$100,619	148%
Number of Class Participants:	530	713	506	141%
Average Class Size	16	14	16	88%
Course Income: (IRWA Online Courses)	\$16,700	\$41,145	\$30,814	134%
Number of Online Participants: (IRWA Courses)	56	122	N/A	N/A
Credentialing				
Credentialing Income	\$7,075	\$14,750	\$13,054	113%
Designated (SRWA)	1777	1919	N/A	N/A
Certified (Other Than SRWA)	725	798	N/A	N/A

August 31, 2010

International and Region News



2011 Annual Education Conference Hilton Atlanta

255 Courtland Street NE
Atlanta, Georgia
Tel: 1-404-659-2000
www.atlanta.hilton.com

Conference Dates:

Sunday, June 12, 2011 – Wednesday, June 15, 2011

Registration Rates:

	By March 25	March 26 – May 13	After May 13
Member – Full Registration	\$425	\$475	\$575
Non-Member – Full Registration	\$525	\$575	\$675
Daily Registration (per day)	\$175	\$200	\$225
Companion	\$225	\$225	\$250
Youth (under 18)	\$40	\$40	\$50

Region 5 Fall Forum

Lori and Ernie Kretschmann, Jody Isaacson and Jody's daughter, Kara, attended the Region 5 Fall Forum October 15-16 in Perrysburg, Ohio.



Chapter News

Badger Chapter 17
**Third Quarter Executive Board
Meeting Minutes**
September 1, 2010

President Kretschmann called the meeting to order at 4:37 p.m.

Official Reports

Secretary Beth Massey presented the meeting minutes as they appeared in the third quarterly issue of the Badger Write Away. Motion from Rick Dickson to approve. Gaylord Plummer second. Motion passed.

Treasurer Doug Hartmann presented the treasurer's report which shows a total balance of \$39,294.45. Joe Farmer will audit Doug's books on Thursday. Final report will be given to Beth after the audit to be included in the meeting minutes. Motion from Rick Dickson to approve. John Rolling second. Motion passed.

Committee Reports

Advertising & Subscriptions - Marilyn Smith

Everything is under way for the new roster, however, some questions exist with the potential change to the new calendar year. Marilyn has been paid for some of the ads, and is waiting to hear what happens with the publishing schedule to determine how to proceed. Marilyn commented on summer being the busy time of year for her, so if the schedule does change, she would be willing to turn the responsibility over to someone who is willing to take it on. John Rolling commented that although he prefers the book, there could be a possibility that we go to an electronic roster, and then have advertising in the newsletter. Marilyn commented that in a survey of members done a couple of years ago, members did not like the idea of having ads in the newsletter. Norman Pawelczyk and Marla Britton talked about how other industry groups they are members of publish ads in their newsletters and it doesn't seem too obvious or commercial. Marla also talked about how she uses the roster to send to prospective

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Badger Chapter 17
**Third Quarter General
Meeting Minutes**
September 2, 2010

The meeting was called to order by President Ernie Kretschmann at 9:05 a.m.

The Pledge of Allegiance was led by President-Elect Rick Dickson.

Introduction of guests: Marla Britton introduced Lynn Anderson of SRF Consulting Group.

Induction of new members: Marla Britton and Rick Dickson inducted three new members: JJ Rolling of Rolling and Company, Carol Ahles of Steigerwaldt Land Services, and Bob Trapp.

Official Reports

Secretary Beth Massey announced that the meeting minutes were approved as they appeared in the third quarter Badger Right Away newsletter.

Treasurer Doug Hartmann gave the state of the treasury. The total balance of the four accounts is \$39,294.45.

Committee Report Highlights

Education - Arlene Buttke thanked Rick Dickson for presenting Course 410 in Waupaca. The total proceeds from the course was \$3,433 (net) to the Chapter. Deanna Loewenhagen presented Course 209, which had 20 registrants. On October 19 - 21, Course 800 and 802 will be facilitated by Bill Rottschaefter in Pewaukee. On November 12th, Course 400, will be presented in Johnson Creek. Course 506 will be presented prior to the 4th quarterly meeting in December in Madison. The SR/WA study session is being considered for 2011. Arlene asked that anyone with an interest in a specific course contact her during this planning process, which would allow a higher likelihood of getting them scheduled.

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Chapter News

Executive Board Meeting Minutes - continued from page 6)

members. John explained that International is moving everything toward the July 1 start date of the fiscal year, and that this might just be the time to go ahead and do it and get it over with, instead of having to rehash this discussion again in upcoming years. John moved that we wait to publish the roster for distribution in June 2010. Heidi seconded. Discussion - it was suggested that we go ahead with the printing this year with the idea that the roster would be good until June 2012. Ernie suggested that we publish both sets of officers, so that the information would be current through June 2012. A question arose as to whether John could suggest his Treasurer candidate during this meeting so that a dual slate can be published in the next roster, to be released in December 2010, that would be current through June 2012. Ernie said he would hold the final decision on this open until John's Nomination Committee report.

Asset Management - Joe Stepnik

No report.

Education - Dawn Neuy/Arlene Buttke

There was a discussion about offering the SR/WA review session. Marla suggested that we let the membership know that if they need just one or two 100 or 200 level courses to finish up their coursework, to notify Dawn or Arlene. Committee members were in support of hosting it. John Rolling proposed that he would contribute \$1,000 toward supporting the SR/WA review session if it is offered in the next 12 months.

Environment - Gaylord Plummer, SR/WA

Marten Law News - Gaylord discussed a court case in Florida of beach reconstruction, which was not considered a taking if the public is allowed on the beach. Ice Age Trail Alliance has a newsletter that a person can subscribe to which Gaylord passed around. Gaylord is going to be retiring as the Environmental Chair as of June 2011. It would be a good opportunity for someone new from the

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Membership Meeting Minutes - continued from page 6)

Presentation of Special Award. Right of Way Professional of the Decade was presented to Jerry Lund by Ernie Kretschmann and John Rolling. The Chapter recognizes Jerry for his dedication and long-standing support and involvement in the local, Region, and International levels. Jerry thanked everyone and strongly encouraged anyone interested in getting involved in Chapter and/or Regional governance to do so, that it has been a very rewarding experience.

Chapter Business

New fiscal year, committee openings

The shift to a new fiscal year has required a number of changes to the rest of our operations. Committee chairs are being requested to continue their terms until the end of June 2011. In addition, there are committee openings are as follows: Finance Chair, Environmental Committee Chair, Professional Development Committee. Also, there are committee openings at the Region 5/International level. The chapter is offering a contribution to a chapter member who is a Region Representative to an International Committee. The amounts are \$500 for Region Forums and \$300 for the Committee Meetings. This person must attend the Region Forums and two other Committee meetings. Anyone who is interested should contact Ernie Kretschmann. John Rolling is on the valuation committee, Rick Dickson is on the environmental committee, and Jerry Lund has volunteered to be considered for the Local Public Agency Committee.

The roster will be published in December of this year which will include a dual slate of officers. Due to the fiscal year change, the next roster will be published in July 2012.

A Treasurer-elect has been nominated - Marla Britton has been nominated for the Treasurer position for July 2011 through June 2012.

Career path - Ernie Kretschmann presented a

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Chapter News

Executive Board Meeting Minutes - continued from page 7)

DNR or other environmental agency to take on a more active role with the Chapter.

Finance - Joe Farmer

No report.

Greeters & Arrangers - Heidi Fischer

No location has been scheduled yet for March or June of next year. Bridgewood was suggested for June; however, an alternate location would be needed for the March meeting. Mike Halcarz suggested a possible tour of Fort McCoy, and other cities were also proposed (Lake Geneva, Wisconsin Rapids, Wisconsin Dells.) Wausau was ultimately settled on as a location for the March meeting, with possible program topics of the proposed new biomass plant and/or the redevelopment of the downtown area. Jeff also discussed a new mine that is being proposed for an area not far from Wausau. There will be a golf outing for the June meeting in Neenah. For September's meeting, Lake Geneva, Hayward, Bayfield and Milwaukee came up as potential options. It was agreed we'd discuss it at the next meeting and finalize a location.

Legislation - Bob Bokowski

The legislation report included information about SB-507, which passed on May 5, 1020 as Act 314. Act 314 authorizes the register of deeds to collect at least \$25 for each instrument that is recorded. It further provides that a fee of \$30 may be collected if a county uses \$5 of each \$30 fee to make Social Security numbers from electronic format records not reviewable or accessible on the Internet. The additional fee may be collected until the earliest of the completion of the project or January 1, 2015.

Liaison - Jason Hogan

Meeting minutes were provided in the 2nd Quarterly newsletter.

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Membership Meeting Minutes - continued from page 7)

summary of the new career path for the Generalist position. What was previously a single certification, the SR/WA, is now a four-step path. Retaining one's credential requires getting continuing education units. Ernie highlighted that attending the quarterly meetings is one good way of getting continuing education credits, as the meetings are worth 4 hours of continuing education.

Newsletter - the new way of distributing the newsletter via email seems to be working well. A limited number of hard copies are printed, which saves the Chapter on both printing and postage expenses.

Website - the redesigned website is up and running.

Affiliate Report Chair Jody Isaacson was on hand to discuss the issue of potentially dissolving the Affiliate chapter but it was tabled until next time.

Today's program - There has been a change to the day's program. The DOT will be unable to present their topic on the Stillwater Bridge. The revised program will feature Jim Norby doing his presentation in the morning (previously scheduled for the afternoon) and for the afternoon, Rick Dickson will give a presentation about appraising TLEs and if time permits, identifying special benefits. As a side note, the program had previously been approved for 4 hours of appraisal education, however, since it isn't being presented as it has been approved by DRL, there will be no appraisal credits for attending today's program. There will, however, be credits for SR/WA recertification.

The meeting was adjourned at 9:40 a.m.

Respectfully submitted,
Beth Massey, Secretary

Chapter News

Executive Board Meeting Minutes - continued from page 8)

Membership - Marla Britton, SR/WA

Since our last meeting, we've added 3 new members. Also, a couple of people have verbally informed Marla that they will be joining. Presently, however, International is sending the certificates directly to the new members, which are usually presented to new members when they are inducted in to the chapter.

Newsletter - John Rolling/Heidi Fischer

The 3rd Quarterly Newsletter, containing 20 pages, was distributed on August 11, 2010. Cost of production was \$155.00 for the printing of 20 copies by Xer-lith. The balance of the distribution was via email. It had previously been reported that the layout software was in need of an upgrade, which is no longer necessary, which will provide a cost savings of \$299 to the Chapter.

Nominations & Special Awards - John Rolling, SR/WA

See discussion at new business.

Past Presidents - John Rolling, SR/WA

A motion was made to mandate that John rewrite section 12 of the bylaws to conform with current practice. Gaylord second. Unanimously passed.

Professional Development - Jeff Ekola, SR/WA

Jeff discussed the career path for the generalist track. Certification for specialists continues as they have in the past. Jeff also discussed the email Heidi recently sent that provides reference information (FAQs, etc) about the career path designation. Jeff suggested that a link be put on the website to this information. Marla reiterated that Quarterly Meetings count for 4 CEs for SR/WA recertification, which we can use to encourage attendance at quarterly meetings. Ernie recommended ongoing announcements/education to the membership so that they know that attendance at Quarterly Meetings can count toward recertification.

Executive Board Meeting Minutes - continued)

Programs & Outreach - Rick Dickson

Tomorrow's program has changed. The DOT will be unable to present their topic on the Stillwater Bridge. The revised program will feature Jim Norby doing his presentation in the morning (previously scheduled for the afternoon) and for the afternoon, Rick Dickson will give a presentation about appraising TLEs and if time permits, identifying special benefits. As a side note, the program had previously been approved for 4 hours of appraisal education, however, since it isn't being presented as it has been approved by DRL, there will be no appraisal credits for attending the program. There will, however, be credits for SR/WA recertification.

Relocation - Reginald Draheim, SR/WA, Don Spenner

No report.

Right of Way Research - Lorraine Winchel

See discussion at new business.

Survey - Dave Karl, SR/WA

No report.

Transportation & Railroads - Norman Pawelczyk

See report.

Utilities & Pipelines - Mike Halcarz

No report.

Valuation - Dave Steiro

No report.

Webmaster - Deb Zimmermann

New look for the website - easier to use and navigate. Deb asked if we should make the directory information in the roster available to everyone on the website or if it should be password-protected. Marla Britton made a motion to add the

Chapter News

Executive Board Meeting Minutes - continued from page 9)

directory information to the website. Gaylord Plummer second. Marla also suggested that it would be helpful if in the future there is a password protected area where we can update our own information. Doug recommended that everything that is in the roster be put in on the website and not make it password protected. Motion passed. Heidi commented that the photos on the website could be updated/added to. Marla and Arlene have photos from the day's course that they will send to John and Debra.

Affiliate Report, Jody Isaacson

Jody recapped the information from the last quarterly meeting. The affiliate members feel the big asset that they have is that the Affiliate Chair is able to attend the forum, but otherwise the . Recommended that the affiliate review bylaws and create any new bylaws that are required to dissolve the affiliate,

Region Report, Ernie Kretschmann

The Region Fall Forum is coming up in October. There will be a conference call for Chapter Presidents and Presidents-Elect to prepare for the Fall Forum. The Region is in process of providing more information about the new career path, Ernie will have a report about it at the December Quarterly Meeting.

Old Business

Stand Alone Events - Lorraine Winchel

All of the Brewer tickets for the game in April sold out. Please contact Lorraine with ideas for 2011.

New Business

Roster discussion:

" Nominations, etc. John Rolling continued

his earlier discussion about Article 6 section 11 of the bylaws, which calls for nomination of a slate of officers at the 3rd quarterly meeting. He will prepare a proposed revision to the bylaws to read that the slate of officers shall be nominated at the first quarterly meeting for the election to take place at the second quarterly meeting. We also discussed the professional of the year award and which year it should apply to. It was agreed that it would change as well, so the next presentation will be the 2010-2011 Professional of the Year. The bylaws are also currently incorrect as to how we actually select the professional of the year. Marla Britton made a motion to direct John to prepare draft of bylaw revision for December meeting. Rick Dickson second. Motion passed. John Rolling announced his intention to nominate Marla Britton for Treasurer, which she accepted. It was agreed that the roster will be published for release in December 2010 with a dual slate of officers.

"Roster cover color - Beth Massey moved that it be the peach color. John Rolling second. Motion passed. Jeff Ekola made a motion that we incorporate the new international logo on the cover. Doug Hartmann second. Motion passed.

Committee news/changes

"Committee Terms The Board agreed that committee assignment terms will be extended and will expire at the end of June 2011 to match the terms of the officers and our new fiscal year.

We also have an opening on the Chapter 17 Environmental Committee chair position for July of next year. Anyone you know of who may be interested? " We also have an opening on the Professional Development Committee for 2011.

Region 5 News

Region 5 Representatives on International Committees - there are openings and potential openings on Relocation, Environmental, Valuation, Local Public Agency, Survey & Engineering and Transportation Committees.

Ernie Kretschmann discussed the requirements of these positions. Interested parties need to talk to Mary Ann Marr to ensure they understand the requirements/obligations of the position. Requires SR/WA designation, member needs to attend certain meetings and is responsible for costs associated with

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Chapter News

Executive Board Meeting Minutes - continued from page 10)

meetings and discharging duties relating to the position. The costs associated with travel to the meetings are viewed as a barrier to people getting involved at this level. Marla Britton suggested that the Chapter provide support to those members who get involved. There are two meetings per year - one is in Washington and the other is at an alternate location. Marla moved, with friendly amendment from Ernie, that we set aside \$500 per Region Forum meeting and \$300 for other required meetings for each Chapter member who is a Region Representative to an International Committee, to help defray costs associated with attending the meetings. Gaylord Plummer second. Motion passed.

Marla Britton made a motion to adjourn the meeting. Doug Hartmann second. Motion passed. President Kretschmann adjourned the meeting at 7:15.

Respectfully submitted,
Beth Massey, Secretary



Officers and Committee Chairs deliberate at the 3rd Quarter Executive Board Meeting.



Badger

Write Away

NEW CAREER PATH PROGRAM

Beginning October 1, 2010, our association is changing how members will develop their career paths.

The intent is to be able to demonstrate that the career of the right of way agent is a profession, not simply a trade. Therefore, IRWA is beginning a new development program: The Right of Way Professional Career Path. The new name for the SR/WA will be the Senior Right of Way Professional, but the designation will continue to be SR/WA. In the new program, there will be four career levels leading to the senior designation: Right of Way Agent (RWA), Associate Right of Way Professional (ARWP), Right of Way Professional (RWP), and Senior Right of Way Professional (SR/WA). The specialist certifications will continue as they do now.

Grandfathering: Active candidates are grandfathered into existing programs for the term of their original candidacy only. Extensions may be applied for by filling out a new candidacy form and submitting it by 12/31/2010.

Any member that is thinking about going for the SR/WA designation now is encouraged to file his/her candidacy before the September 30th deadline because a candidate in the current SR/WA program prior to September 30th will remain on the current SR/WA requirements. Applications made after 10/1/2010 will be on the new program.



Secretary Beth Massey reports to the members at our 3rd Quarter General Meeting.

Chapter News

~ MILESTONES and ANNOUNCEMENTS ~

PROGRAM SUGGESTIONS AND STAND-ALONE EVENTS

Chapter 17 continually strives to organize quarterly meetings and stand-alone events that are of interest to its members. If you have an idea you would like incorporated in a future program or stand-alone event, please contact:

Quarterly Programs: Rick Dickson • 715-836-3870 • richard.dickson@dot.state.wi.us
Stand-Alone Events: Lorraine Winchel • 608-246-3825 • lorraine.winchel@dot.state.wi.us

Congratulations Renewing SR/WA!

Jerry Lund has completed all requirements for recertification of his SR/WA designations through 2015.

Thank You Advertisers!

IRWA Chapter 17 extends its appreciation to all who placed an ad in our 2010 Chapter Directory. If you are not currently advertising and would like to place an ad in our next directory, please contact: Marilyn Smith, Advertising Chairperson at (262) 567-9832

Career Milestones

Beth Steinhauer has joined the Madison office of MSA Professional Services as a Wisconsin Real Estate Broker and approved Wisconsin Department of Transportation real estate acquisition negotiator. Beth brings over 19 years of real estate experience in the eminent domain process.

MSA is a full service consulting firm with approximately 300 professionals and support personnel, including engineers, architects, planners, surveyors, GIS specialists and environmental scientists.

Beth's new contact information is:

Beth Steinhauer, Real Estate Acquisition Professional
MSA Professional Services
2901 International Lane, Suite 300
Madison, WI 53704
bsteinhauer@msa-ps.com
1-608-242-7779, Ext. 6622
Cell 1-608-279-6438



General Meeting - September 2, 2010



Marla Britton and Rick Dickson swear-in new members (L-R) JJ Rolling, Carol Ahles, Bob Trapp



Jim Norby discussed his appraisal assignments along the St. Croix River.



Rick Dickson entertains the crowd with a lively explanation of general vs. special benefits.

Chapter News

An Open Letter to Badger Chapter Members

October 19, 2010

John Rolling, SR/WA
Editor
Badger Write Away

RE: Professional of the Decade Award

Dear John;

I am requesting some space in the 4th quarter Badger Chapter 17 newsletter for a thank you message to the Chapter.

I would ask that the following be placed in the newsletter:

To the Wisconsin Badger Chapter 17 Executive Board and my fellow Chapter 17 members, I wish to express my sincere gratitude in honoring me with the inaugural presentation of the Badger Chapter 17 Professional of the Decade award. This award came as a great surprise to me, and after acceptance, I thought of all the people I could thank and how important my participation in Chapter and Regional activities has been. That is what this letter is all about.

Thanks most to my employers, going back to Perion & Associates, and now the City of Madison, who supported me and allowed the time to be active in the International Right-of Way Association. Special thanks to Don Marx SR/WA, Warren Kenney SR/WA, John Rolling SR/WA, my fellow Real Estate Agents at the City, and current and past Chapter 17 and Region officers; who have all mentored me along the way. I look forward with great expectations for the future of the IRWA and Badger Chapter 17, along with my continued participation in Chapter, Regional and International governance. I sincerely hope that someone reading this will be the next Professional of the Decade, and be as grateful and humbled as I am. Thanks to all of you.

Jerry Lund SR/WA
Badger Chapter 17



Jerry Lund, SR/WA

**Chapter 17
Professional of the
Decade**



Education

Third Quarter Courses

Badger Chapter 17 presented three courses during 3rd quarter 2010. Course 209 “Negotiating Effectively with a Diverse Clientele” took place in Eau Claire on September 1 and 2 under facilitator Deanna Loewenhagen. Bill Rottschaefer facilitated Course 802 “Legal Aspects of Easements” on October 19 and Course 800 “Principles of Real Estate Law” on October 20-21.



Deanna Loewenhagen,
Course 209 Facilitator



Bill Rottschaefer,
Course 802 Facilitator



Course 209 participants Don Marx, Barbara Skibinski and Carol Ahles work through the material.



Course 802 participants get the scoop on legal aspects of easements.

Education



These Course 209 attendees enjoyed the beautiful weather and lunch together at The Livery in Eau Claire.

Pictured from left to right are: Barbara Skibinski, Laura Humphrey, Ashley Bedell, Cindy White, Jessica Fetting, Cheri Barna, Carol Ahles, Arlene Buttke (partially hidden), Kathy Curren, and Jenny Freese.

What Educational Offerings Do You Need?

The Education Committee works to program courses that will benefit our members-- you! Please let us know which IRWA courses you need for professional and personal growth.

The committee is currently working to schedule another course in the Law sequence-- Course 803 "Eminent Domain Law Basics for ROW Professionals." Watch the website (www.irwabadgerchapter.com) for a program announcement, possibly for March 2011.

The committee is also planning an SR/WA study session for 2011. The class is meant to help SR/WA candidates "put it all together" in preparation for the capstone exam. Indeed, the SR/WA exam is held at the end of the class. Many a recent SR/WA has made use of this excellent test prep class. If you are near completion of your required courses, do let us know of your interest in this class so we can schedule it for maximum usefulness.

Your Education Committee co-chairs are:

Dawn Neuy
dawn.neuy@we-energies.com
414-944-5552

Arlene Buttke
arlene.buttke@we-energies.com
414- 221-2718



Happy Thanksgiving

Education

COURSE 400: PRINCIPLES OF REAL ESTATE APPRAISAL JOHNSON CREEK, WI - NOVEMBER 11-12, 2010

Course Description: This course introduces the principles of real property valuation. It is designed for would-be appraisers and for right of way professionals from the other disciplines. It is also a refresher course for the experienced right of way professional who would like to enhance his or her appraisal abilities. At the conclusion of this two-day course, participants will be able to:

- express an understanding of basic real estate terms and principles
- demonstrate a basic knowledge of the valuation process and its components
- discuss the definitions and steps in each of the three approaches to value
- solve problems that show an understanding of the three approaches to value

Two case studies-- residential and commercial-- will be developed throughout the course.

LOCATION & ACCOMMODATIONS	DATE/TIME	FEE
Plaza Hotel & Conference Center 725 Paradise Lane Johnson Creek, WI , 53038 Phone: 920-699-2800	Thursday and Friday November 11-12, 2010 8 am - 5 pm	\$415 members \$520 non-members

Facilitator John D. Rolling, Ph.D., SR/WA is an independent fee appraiser and Principal of Rolling & Co., Madison, Wisconsin. He has specialized in appraisals, appraisal review and litigation support for public and utility projects since 1990. His right-of-way experience includes highway, airport, pipeline and electric transmission projects. He holds general appraiser certification in Wisconsin and Minnesota. He has taught at the college level and as a corporate trainer as well as for IRWA. He is also an Appraiser Qualifications Board-Certified USPAP Instructor.

Education Credits: This course has been approved by the Department of Regulation and Licensing for 15 hours qualifying education credits and 14 hours continuing education credits for appraisers.

For additional information, contact Course Coordinator - Dawn Neuy at (414) 944-5753.

REGISTRATION FORM

Course 400 - Principles of Real Estate Appraisal

Membership Number _____
Name _____
Title _____
Address _____
City, State, Zip _____
Phone _____
Email Address _____

Cost: \$415.00 members/ \$520.00 non-members
Please make checks payable to:
International Right of Way Association
and mail to: WE Energies
Attn: Dawn Neuy
500 S. 116th Street
West Allis, WI 53214
Check for \$_____ is enclosed.

Education

COURSE 506: ADVANCED BUSINESS RELOCATION ASSISTANCE MADISON, WI - DECEMBER 7-8, 2010

Course Description: A pre-assessment of the participants' knowledge is followed with case study analysis of complex business relocation issues that require a thorough understanding of the relocation process and the Uniform Act. A detailed analysis of each case study is provided so participants understand the lead agency's theory behind its interpretation of the situation. Facts are applied in order to stimulate a relocation that is consistent with the intent of the Uniform Act. Topics are:

- | | |
|-------------------------------------|---|
| Loss of Tangible Personal Property | Substitute Personal Property |
| Re-establishment Expenses | Owner-Related Expenses |
| Advanced Business Relocation Theory | Adapting Utilities to Machinery & Equipment |
| Fixed Payments | |

Who Should Take This Course: This course is designed for experienced right of way professionals who are in the field of relocation assistance. It is highly recommended that participants have completed IRWA Course 502 "Business Relocation" and have a minimum of two years field experience performing relocation assistance before attending this class.

Facilitator Reginald H. Draheim, SR/WA, R/W AC graduated from the University of Wisconsin-Madison and is the owner of Draheim Company, Inc. in Green Bay, Wisconsin, a consulting firm providing relocation assistance, negotiation and appraisal services to public agencies since 1980. His previous experience includes 16 years with the Wisconsin Department of Transportation. Properties he has worked on as relocation specialist, negotiator and appraiser include residences, farms, commercial, industrial and special use properties. Mr. Draheim is an authorized instructor for the International Right of Way Association in relocation, negotiation, appraisal and ethics. He has been a regular speaker for the annual International Education Seminars and the Uniform Act Symposiums.

COURSE LOCATION/ACCOMMODATIONS	DATE/TIME	FEE
Holiday Inn West	Tues.-Wed.	Members registered by 11/9 = \$415
1109 Fourier Drive	Dec. 7-8, 2010	Members after 11/9 = \$430
Madison, WI 53717	8 am - 5 pm	Non-members by 11/9 = \$520
Phone: (888) 897-0084		Non-members after 11/9 = \$535
Hotel Rate: \$70 single/\$80 double + Tax		

For additional information, contact Course Coordinator - Dawn Neuy at (414) 944-5753.

REGISTRATION FORM

Membership Number _____	Cost: Members \$415 by 11/9, \$430 after 11/9
Name _____	Non-members \$520/\$535
Title _____	Check Payable to:
Address _____	International Right of Way Association
City, State, Zip _____	Mail We Energies, Attn Dawn Neuy
Phone _____	500 S. 116th Street
Email Address _____	West Allis, WI 53214
	Check for \$_____ is enclosed.

General Information

CHAPTER 17 WEBSITE:

<http://www.irwabadgerchapter.com>

INTERNATIONAL INTERNET ADDRESS:

<http://www.irwaonline.org>

EMPLOYMENT OPPORTUNITIES

To find out about current employment opportunities, please use the IRWA internet address. Employers and employees can post job openings and resumes on the web by calling/faxing IRWA headquarters at: Phone (310) 538-0233 ext. 127; Fax (310) 538-1471.

MILESTONES

A special category called MILESTONES notifies members about news relating to other members. Anyone may submit announcements to the editor. Suggested announcements may include:

Job Changes
Promotions
Retirements

MEMBERSHIP APPLICATION

For membership application or information, contact Membership Committee Chair:

Marla L. Britton, SR/WA
SRF Consulting
237 Black River Avenue
Westby, WI 54667
Phone: 608.632.0261
prefrd@mwt.net

NOTICE POLICY

Free notices may be placed in the newsletter subject to the following conditions:

- Notices must benefit members and may include job or meeting announcements or any IRWA-related information.
- All notices are subject to the editor's discretion on content and length.
- Notices may also be handed out at quarterly meetings if they are of benefit to others.

Roster Change

ROSTER CHANGE FORM IRWA BADGER CHAPTER 17

My Roster Listing Should Read As Follows:

Name _____

Company/Organization _____

Title _____

Address (newsletter) _____

City, State, Zip _____

Telephone: _____

Business () _____

Residence () _____

Fax () _____

E-mail: _____

Return to Membership Committee Chair:
Marla L. Britton, SR/WA,
237 Black River Avenue, Westby, WI 54667

Registration

Registration Form

Badger Chapter 17 - 4th Quarter General Meeting December 8, 2010

Name: _____

Telephone: _____

Registration Fee: *(includes continental breakfast and lunch)*

Registration by Mail: \$25 per person

Registration at the Door: \$35 per person

Check Enclosed in the amount of \$ _____

Make Checks Payable to: **Badger Chapter 17**

Mail registration and check prior to December 2, 2010, to:

*Heidi Fischer
City of Madison
Office of Real Estate Services
P.O. Box 2983
Madison, WI 53701-2983*

Cancellation Policy: Full refund will be given with written notice of cancellation prior to December 2, 2010.

NOTICE: *The Executive Board will meet at 4:30 p.m. - 6:00 p.m. on Wednesday, December 8, 2010.*

All committee chairs are encouraged to attend and/or send a written report.

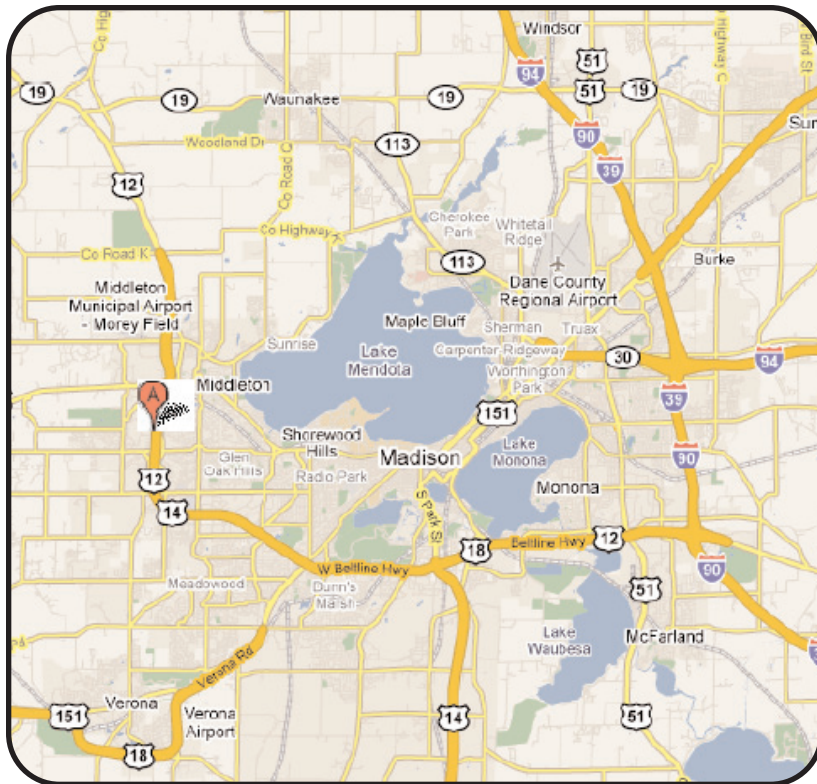
We need your input and ideas to maintain a successful chapter.

Badger

Write Away

Badger Write Away

International Right of Way Association
Badger Chapter 17
c/o John Rolling
Rolling & Co. LLC
222 N. Midvale Blvd., Suite 22
Madison, WI 53705



Holiday Inn Hotel & Suites Madison West

1109 Fourier Drive
Madison, WI 53717

Phone: 608-826-0500

Toll free: 1- 888-522-9472

Fax: 1-608-826-0550

Driving directions: Exit Hwy. 12 at Greenway Blvd. Turn left at stop. Turn left at John Q. Hammons Drive (.5 blocks). Turn left at Fourier Drive (2.5 blocks). Hotel on immediate left. (For more detailed directions go to: <http://www.wiscohoteles.com/wiscohimadison/directions.php>)

(marked as location A on map)

If you stay, Register IRWA!